

Regulated Medical Waste. Now there's a better solution.



More healthcare facilities across America are choosing Daniels for customer-focused and cost-effective medical waste services.

Experience the Daniels difference

- ✓ Dedicated customer support
- ✓ Fully compliant
- ✓ More cost-effective
- ✓ Environmentally responsible
- ✓ Range of tubs and carts
- ✓ Online manifest access



We've listened to you and delivered.



At Daniels, we do things differently. We don't just build a system and then expect you to fit with it.

We do our research, listen to our customers and deliver what you need. Our regulated medical waste (RMW) removal service is designed the same way. So now you can finally get a reliable, customer-focused service that is cost effective.

A RMW service designed by you

Healthcare specialists across America have told us what they need, so that's what we've delivered:

- ✓ **Dedicated customer support**
through local sales representatives and a toll free customer service number
- ✓ **Fully compliant**
with all applicable regulations strictly adhered to
- ✓ **More cost-effective**
with one invoice per month for all services plus a 12-month fixed price to help budget planning
- ✓ **Environmentally responsible**
a system based on reusable containers and non-incineration waste disposal
- ✓ **Range of tubs and carts**
for increased waste stream efficiency
- ✓ **Online manifests**
available via Daniels' website, allowing you access to your records 24/7.



Protecting you from regulatory change

There are stringent laws governing the disposal of regulated medical waste and they place liability on the generator of the waste not the company disposing it.

That's where the experience and world-wide strength of Daniels is vital. Our size enables us to stay at the forefront of regulatory compliance and helps protect you from the dangers of constant legal change. We'll work with you to ensure that your regulatory responsibilities are covered, while helping you maximize the efficiency of your waste streams.

Additional services to make your life easier

As well as looking after your regulated medical waste, we can also take care of your Sharps, RCRA and Pharmaceutical waste. We have products and services specifically designed to help reduce risk to patients and staff, minimize costs and reduce your environmental footprint.

Our reusable Sharpsmart sharps container for example, is consistently voted 'Best System' in clinical trials and is proven in peer-reviewed studies^{1,2,3} to reduce sharps injuries and carbon emissions.

“ To say that we are extremely satisfied with Daniels is an understatement. We have seen a reduction in cost and exposures, and I am sure that should you choose them, you will be as satisfied as us with their outstanding service and professionalism.”

Robert Nye
Director Environmental Services
Atlantic Healthcare Systems - Mountainside

If you need a service-focused, cost-effective and trusted team for your medical waste needs, you now have a choice!

Call Daniels today Toll Free on 888 851 9952

Email: sales@danielsinternational.com | www.danielsinternational.com

1. Sharps Injury Reduction Using the Sharpsmart Reusable Sharps Management System: Grimmond, T; Creech, R; Taylor, C; Pandur, R; Kampen, R; Kable, W; Mead, P; Rings, T; Mackie, P. (Published in July 2003 edition of *Journal of Hospital Infection*.)

2. Grimmond T, Bylund S, Fink R, Anglea C, Beeke L, Callahan A, Christiansen E, Flewelling K, McIntosh K, Richter K, Vitale M. Sharps Injury & Sharps Waste Reduction: a Multi-centre Study of a Reusable Device. Published Abstract 15-178, Association for Professionals in Infection Control and Epidemiology (APIC) 36th Annual Educational Conference and International Meeting, Ft Lauderdale FL, June 2009.

3. 76% Carbon Emission Reduction with a Reusable Sharps Container: Grimmond, T; Morris, J; Cullingford, T. Presented at CleanMed2010 Conference, May 2010, Baltimore USA.