



## **Safesmart.** A Medical Waste service tailored for the private practice.

### **Experience the Daniels difference**

- ✓ State and OSHA compliant, FDA & DOT approved
- ✓ Flexible service options
- ✓ On-time pick ups and mailback solutions
- ✓ Dedicated customer service
- ✓ Integrated services



# A safer, more reliable service from Daniels – the healthcare specialists



**Daniels Safesmart Programs** allow you to achieve the right fit for your practice. From our benchmark Platinum Service, each program can be tailored to your specific needs, or you can even build your own program.



Sharpsmart reusable container

## Sharps service options

We have a number of options to suit your specific needs for safe sharps disposal.

### Sharpsmart reusable containers

The reusable Daniels Sharpsmart system is arguably the world's safest and most environmentally responsible sharps management system.

Sharpsmart containers incorporate many intelligent safety features that are proven to reduce the risk of sharps injuries. And being reusable, they are far better for the environment than disposable containers.

## Disposable containers

We can supply a range of disposable sharps collection containers, in sizes from 1 quart up to 3 gallons. Or we can collect and safely dispose of filled single-use sharps containers that you have sourced directly or elsewhere.

### Mailback/Shipback systems

An innovative and cost-effective solution for returning sharps waste and used healthcare materials for treatment.

Each system includes a collection container or multiple containers, pre-paid return shipping box, and tracking manifest.



Reusable 28 gallon tub  
H: 22.9 inch  
W: 18.9 inch  
D: 18.9 inch

Single-use 28 gallon box  
H: 24 inch  
W: 18 inch  
D: 18 inch

## Medical waste options

Choose either reusable tubs or disposable boxes, plus a collection schedule that suits you and ensures you stay fully compliant

### Reusable 28 gallon tub

Made from UV-stabilized HDPE plastic, they not only look smart, but are tough enough to withstand the rigors of being filled, emptied, washed and reused countless times.

### Single-use 28 gallon box

Made from heavy duty corrugated cardboard. Flat-packed for economical transport, and easy to assemble for use, with leak-resistant plastic liner to contain spills.

## It's time to make the change!

We have the right people to help you choose the best program, the right products to ensure staff and patient safety, and the tools, services and training that'll make it easy for you to stay compliant. And most importantly, our programs are cost-effective.

*Refer to Safesmart catalog sheets for more details on specific products.*

# Choose a Safesmart Program that suits you

Instead of tying you into inflexible programs, Daniels offers a range of programs that can be tailored to meet your specific needs.

We know that not everyone has the same needs, so we give you the option of tailoring a program that specifically meets the requirements of your facility. You can choose the features that are important to you and your staff and leave out those components that don't benefit you.

Or if it suits you better, you can choose one of our pre-selected programs for a set fee and guaranteed service levels.

## Referral Bonus!

If you refer a practice or healthcare facility that signs up on a Daniels Safesmart program, you will receive either a:

- **Free Safesmart program upgrade, or**
- **Pickup credit on your next pickup service.**



Safesmart Program Features		Custom	Silver	Gold	Platinum
<b>Regulations Guarantee</b>	GUARANTEED COMPLIANCE*. Daniels guarantees payment of OSHA fines related to Bloodborne Pathogens and Waste Management Practices.		✓	✓	✓
<b>RMW Collection</b>	Scheduled collections of Regulated Medical Waste to suit your needs.		✓	✓	✓
<b>Report &amp; Inspection</b>	Pre-implementation site inspection and RMW management report.		✓	✓	✓
<b>Informational Posters</b>	Additional informational posters (OSHA Labor & Waste Segregation)		✓	✓	✓
<b>Product Discounts</b>	Supply of Sharpsmart accessories and other RMW supplies at a discount rate.			10%	20%
<b>Online Training &amp; Certification</b>	Online OSHA training and certification: *Bloodborne Pathogens *OSHA Recordkeeping *Personal Protective Equipment			✓	✓
<b>RMW On-call Collection</b>	FREE bonus on-call collections of Regulated Medical Waste in addition to regular scheduled services. - 2 bonus collections for Platinum per annum - 1 bonus collection for Gold per annum			✓	✓
<b>Loyalty Program</b>	Loyalty program - Platinum (max. speed of earning points) - Gold (reg. speed of earning points)			✓	✓
<b>Online Tracking</b>	Online waste tracking forms (ability for customer to access collection documents as required via website)				✓
<b>Safety Training &amp; Reference Manual</b>	Bloodborne Pathogens Safety Training and Reference Manual				✓
<b>Monthly Training Webinars</b>					✓

\* A key element of our Safesmart programs – we will guarantee compliance with all applicable regulations relating to collection schedules and waste disposal if you are enrolled in any of Daniels' three OSHA Compliance Programs, have followed the compliance recommendations and have ensured that the correct waste is prepared in accordance with agreed schedules.

# Providing a flexible, cost-effective solution to private practices

The correct disposal and handling of needles, syringes and other forms of medical waste is as important for small practices as it is for the largest hospitals.

Daniels, the speciality healthcare service provider to many high profile customers across the USA, has now established the new benchmark in private practice complete medical waste services. Our service is flexible, and can be tailored for each practice.



Above: Certification for successful online OSHA trainees

## Daniels delivers for private practices

We've listened to key people in small and medium sized practices and understand that programs suitable for large facilities don't necessarily work for all small practices. So we've created private practice services that are more flexible and can even be tailored for your practice.

### Here's what we deliver:

1. Safety
2. Simple contracts
3. Hassle-free service
4. Flexible options and solutions
5. Reliability
6. New products and access to hospital grade products and services
7. Cost effective solutions (agreed up front pricing with no hidden costs or obligations)
8. Products that look professional in the patient environment
9. Simple compliance tools that guarantee you'll stay fully compliant
10. Optional flat monthly fee

**So if you're tired of being taken for granted by your medical and sharps waste provider, call us. We'll listen.**

## Online training



### Online training available, including proof of professional proficiency certificate.

Unlike some very expensive online courses, our training allows students to ask questions and get feedback while taking the course. This is a very important aspect of online training and is required in order to meet OSHA standards.

## Why I chose Daniels

“ We chose Daniels to manage our sharps, medical and pharmaceutical waste because of their safer sharps containers and competitive pricing. I'm glad we did because they are a pleasure to deal with – from the punctual driver through to their helpful customer service. ”

Sandy Evans, John E. Weinsenberger, M.D.  
Hanford, Office Manager

We're ready to meet your practice requirements.

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